



Re: Non-Metallic Increase

4/9/21

As we begin the month of April, Regency has been hit with large increases on Poly and PVC resins from our suppliers. These increases were in addition to cost increases received during the first quarter of the year on reels, lumber, cardboard, and freight. These feedstocks and services are all a vital part of our wire jacketing, packaging, and shipping process.

While several price changes have occurred during the first quarter of the year to account for the 15% rise in the cost of copper from late December until present, we have included no non-metallic cost adjustments in previous increases.

This price will address those cost increases and is in effect immediately. All incoming orders will be priced at new prices. Feel free to share this information, especially with your salespeople who may have pending projects quoted.

As we continue into the month of April of 2021, we would like to thank everyone for their partnership. Thanks again for your continued patronage.

Thanks,

Jimmy White

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