



SPEARS® MANUFACTURING COMPANY
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www.spearsmfg.com

May 3, 2021

To: Spears® Manufacturing Company Distribution Partners

RE: Price Increase Notification

Due to continued increases in material and operational costs; Spears® Manufacturing Company will initiate a price increase on our Pipe, Fittings, Valves, Solvent Cement and ancillary products beginning May 17, 2021.

These changes are in addition to previously announced increases and will be as follows:

- All standard PVC-DWV products will increase by 20%.
- All other PVC and CPVC pressure pipe, fittings, valves and ancillary products will increase by 10%. This includes CTS, LE and LabWaste® branded products.
- All FlameGuard® pipe, fittings, valves and ancillary products will increase by 5%.
- All Solvent Cement /Primer products and accessories will increase by 5%

Updated list pricing will be available at www.spearsmfg.com the week of May 10, 2021.

Quotations issued on or before May 14, 2021 will be honored only until May 14, 2021. All orders will be for immediate shipment only. No future-ship orders will be accepted. Until further notice, we will monitor incoming orders and limit purchases to two weeks (1/24th) of your 2020 purchases within the particular product group. Orders outside typical purchasing characteristics in size and frequency are subject to revision or refusal.

We continue to work to keep product available to you while providing tangible value for being a loyal Spears® Distributor.

Thank you all for your continued support.

Sincerely,

Matt Baker
Vice President, Sales Operations
Spears® Manufacturing Company